

### Proposed FY 2010 State Park User Fees Adjustments

#### Background

An internal Fee Team initiated the annual fee review and recommendation process this year. Input from various sources, including park personnel, and survey data from the "11 Western States," as well as numerous other states and businesses with similar facilities and opportunities were used to formulate this draft proposal. Staff propose that these adjustments be reviewed and commented on by the Board, put out for public comment, and then proposed for implementation beginning March 1, 2010.

The proposed fee adjustments are in response to the loss of the department's General Fund appropriation for FY 2010. The agency's park operations funding is heavily reliant on the Enhancement Fund, which is derived from park user fees.

#### Current Status

The proposed changes are illustrated on the draft schedule provided (proposed fees are in bolded text on the attached schedule), and are summarized below:

#### Daily Entrance:

- Raise Alamo Lake, Homolovi Ruins, Lost Dutchman, Lyman Lake and Roper Lake to 8.00 from 5.00 (60% increase)
- Raise Catalina, Dead Horse Ranch, Fool Hollow Lake, Oracle and Picacho Peak to 8.00 from 6.00 (33% increase)
- Raise Buckskin Mt. and River Island to 10.00 from 8.00 (25% increase)
- Raise Patagonia Lake to 10.00 from 8.00 (25% increase)
- Raise Cattail Cove and Lake Havasu to 15.00 from 10.00 on Friday, Saturday, Sunday and State Holidays (50% increase)
- Raise Red Rock to 10.00 from 7.00 (42% increase)
- Raise Slide Rock to 20.00 from 10.00 (100% increase) "Friday before Memorial Day through the end of Labor Day" and, the rest of the year raise to 10.00 from 8.00 (33% increase)
- Raise all Individual/Bicycle to 3.00 from 2.00 (50% increase)
- Raise Over-Sized Parking at Cattail Cove and Lake Havasu to 10.00 from 5.00 (100% increase)
- Eliminate the seasonal reduced rate at Fool Hollow Lake, Lost Dutchman, Oracle and Picacho Peak
- Raise Ages 7-13 to 2.00 from 1.00 (100% increase) at Ft. Verde, Jerome, McFarland, Tombstone Courthouse, Tonto Natural Bridge, Tubac Presidio, Yuma QMD, and Yuma Territorial Prison
- Raise Ages 14 & Up to 4.00 from 3.00 (33% increase) at Ft. Verde and Tubac Presidio
- Raise Ages 14 & up to 5.00 from 3.00 (66% increase) at Jerome and McFarland

- Raise Ages 14 & Up to 5.00 from 4.00 (25% increase) at Tombstone Courthouse, Tonto Natural Bridge and Yuma Territorial Prison
- Adjust the group fees to reflect a 1.00 reduction from the regular entrance fee:  
Ft. Verde, Tubac Presidio, Yuma QMD (25% discount)  
Jerome, McFarland, Tombstone Courthouse, Tonto Natural Bridge, and Yuma Territorial Prison (20% discount)
- Riordan Mansion: Raise Ages 7-13 to 3.00 from 2.50 (20% increase), Ages 14 & up to 7.00 from 6.00 (17% increase), and adjust the group fee to reflect a 1.00 reduction from the regular entrance fee (15% discount)

### Camping:

- Raise the Electric Site Range to 20.00 – 35.00 from 19.00 - 25.00 at all parks.
- Adjust the Non-Electric Campsite ranges at the following parks:  
Lake Havasu: 15.00 - 20.00 from 14.00 – 16.00  
Alamo Lake: 13.00 - 17.00 from 10.00 - 13.00  
Dead Horse Ranch, Fool Hollow Lake: 12.00 - 17.00 from 12.00 - 15.00  
Catalina, Lost Dutchman, Lyman Lake, Patagonia Lake, Picacho Peak, Roper Lake: 15.00 - 17.00 from 12.00 - 16.00  
  
Sonoita Creek: Raise to 12.00 from 11.00
- Adjust the range for Cabanas at Buckskin Mt. to 20.00 - 30.00 from 19.00 - 25.00
- Adjust the range for Boat Camps at Cattail Cove to 15.00 - 20.00 from 10.00 - 20.00

### Kartchner:

- Revise the number of “Adults per Vehicle” to match all other parks:  
*“fees are charged on a “per vehicle” basis that includes up to 4 Adults per vehicle. Additional fees for vehicles containing more than 4 Adults will be assessed.”*
- Raise the entrance fee to 6.00 from 5.00 (20% increase)
- Eliminate the 2.00 additional adult per vehicle charge
- Raise the Individual/Bicycle fee to 3.00 from 2.00
- Adjust the range for camping to 20.00 - 35.00. This will make the camping fees at Kartchner consistent with our other Park’s fees.

### Passes:

- Eliminate The Premium Annual Entrance Pass. This pass was valid for entry at all State Parks for day-use activities only without any restrictions. It was priced at \$125 and was good for a year from date of purchase. In FY 2009 3,271 of these passes were sold primarily at parks on the Colorado River. Staff will recommend discontinuing the sale of this pass after the Board takes action in November. All passes will be honored until they expire.

- Rename the Standard Annual Pass to Arizona State Parks Annual Pass and raise the fee to 75.00 from 50.00, modify the use description of the pass to reflect that it is not valid at Lake Havasu, Cattail Cove, Buckskin Mountain and River Island State Parks on Fridays, Saturdays, Sundays and State Holidays from March 1 through September 30.

Program Fees:

- Raise the Student Program fee to 2.00 from 1.00
- Change the Event/Program Fee to variable to allow a broader range for expanded programs.

Dump Station:

- Adjust the range to 10.00-20.00 from 10.00-15.00. This fee is set at the lower end of each Park's camping range. This change will reflect the changes in other camping fees in order to keep fees consistent.

Commercial Permit:

- Raise the "2<sup>nd</sup> Permit" fee to 150.00 from 125.00

Potential Effect of These Proposed Revisions:

Staff reviewed current visitation trends for Daily Entrance and Camping for FY 2009 over FY 2008. Overall there was a decrease seen in Daily Entrance of approximately 3% and an increase in camping of approximately 6%. This may be attributed to many factors: gas prices, stay-cations, re-opening of some of our facilities, and the closure of some of our facilities. Below is a projection of the effect on revenue of the fee adjustments with the presumption that these attendance trends stay static. Additionally, the projections address proposed changes in park operations, days of operations, campground closures and reductions, etc. These projections reflect one full year of fee collection (recommended fee adjustments will not be effective until March 1, 2010).

Daily Entrance Fees:	\$570,000
Camping:	465,000
Annual Pass:	(330,000)
Other Fees:	<u>10,000</u> (Commercial permit, Dump Station, Programs)
Total:	\$715,000

Public Hearings:

Staff recommends holding public hearings in Lake Havasu City, Cottonwood, Safford, Catalina, Benson and Phoenix before the November 2009 Board meeting. A clear presentation of all proposed fee changes will be provided, and public comments will be recorded. Comments will also be solicited via the agency's web site.

Public hearing results and comments will be presented to the Board along with the final recommendation of changes at its November meeting. Approved fees are recommended to be implemented beginning March 1, 2010.

**Staff Recommendation**

Staff recommends proceeding with public comment meetings pertaining to the proposed Arizona State Parks fee revision, as presented.

**Recommended Board Action**

I move that staff proceed with public meetings to obtain public comment pertaining to proposed fee changes.

**ARIZONA STATE PARKS FEE SCHEDULE**  
**EFFECTIVE January 1, 2010**  
**ENTRANCE**

1: Adult is defined as an individual 14 years of age and older.

4: Over-Sized Parking is an additional fee for those vehicles or vehicle/trailer units that exceed 55' in total length.

5: Additional Program Fees may apply, see "OTHER FEES".

*These fees are charged on a "per vehicle" basis that includes up to 4 Adults per vehicle.  
 Additional fees for vehicles containing more than 4 Adults will be assessed.*

*50% discount off regular entrance fee for Regular Military, Reserve, National Guard, and state militia troops and their families.*

PARK NAME	DAILY ENTRANCE		
	Per Vehicle 1-4 Adults <sup>1</sup>	Individual / Bicycle	Over-Size Parking <sup>4</sup>
ALAMO	5.00 <b>8.00</b>	2.00 <b>3.00</b>	
BOYCE THOMPSON	(Separate Fee Schedule)		
<b>BUCKSKIN MOUNTAIN</b>	8.00 <b>10.00</b>	2.00 <b>3.00</b>	
<b>BUCKSKIN RIVER ISLAND</b>	8.00 <b>10.00</b>	2.00 <b>3.00</b>	
CATALINA	6.00 <b>8.00</b>	2.00 <b>3.00</b>	
CATTAIL COVE	10.00	2.00 <b>3.00</b>	5.00 <b>10.00</b>
Friday, Saturday, Sunday and Holidays	<b>15.00</b>	2.00 <b>3.00</b>	
DEAD HORSE RANCH	6.00 <b>8.00</b>	2.00 <b>3.00</b>	
FOOL HOLLOW	6.00 <b>8.00</b>	2.00 <b>3.00</b>	
Oct.16 - March 14	3.00	2.00	
HOMOLOVI RUINS	5.00 <b>8.00</b>	2.00 <b>3.00</b>	
LAKE HAVASU	10.00	2.00 <b>3.00</b>	5.00 <b>10.00</b>
Friday, Saturday, Sunday and Holidays	<b>15.00</b>	2.00 <b>3.00</b>	
LOST DUTCHMAN	5.00 <b>8.00</b>	2.00 <b>3.00</b>	
Friday before Memorial Day through the end of Labor Day	3.00	2.00	
LYMAN LAKE	5.00 <b>8.00</b>	2.00 <b>3.00</b>	
ORACLE <sup>5</sup>	6.00 <b>8.00</b>	2.00 <b>3.00</b>	
Friday before Memorial Day through the end of Labor Day	5.00	2.00	
PATAGONIA LAKE	8.00 <b>10.00</b>	2.00 <b>3.00</b>	
PICACHO PEAK <sup>5</sup>	6.00 <b>8.00</b>	2.00 <b>3.00</b>	
Friday before Memorial Day through the end of Labor Day	3.00	2.00	
<b>RED ROCK<sup>5</sup></b>	7.00 <b>10.00</b>	2.00 <b>3.00</b>	
ROPER LAKE	5.00 <b>8.00</b>	2.00 <b>3.00</b>	
<b>SLIDE ROCK<sup>5</sup></b>	8.00 <b>10.00</b>	2.00 <b>3.00</b>	
Friday before Memorial Day through the end of Labor Day	10.00 <b>20.00</b>	2.00 <b>3.00</b>	

ARIZONA STATE PARKS FEE SCHEDULE

EFFECTIVE January 1, 2010

ENTRANCE

50% discount off regular entrance fee for Regular Military, Reserve, National Guard, and state militia troops and their families.

5: Additional Program Fees may apply, see "OTHER FEES".

Children ages 0-13 6, when accompanied by a paying adult age 18 years or older, will be admitted free as long as the child is not part of an organized group. Group discounts may be available where listed. A group is 15 persons or more with prearranged arrival. All persons in a group, regardless of age, apply toward a group's number. Group discounts do not apply to Program Fees.

PARK NAME	DAILY ENTRANCE FEES		GROUP FEES
	Ages 7-13	Ages 14 & up	Ages 14 & up
FORT VERDE <sup>5</sup>	<del>1.00</del> 2.00	<del>3.00</del> 4.00	<del>2.40</del> 3.00
JEROME <sup>5</sup>	<del>1.00</del> 2.00	<del>3.00</del> 5.00	<del>2.40</del> 4.00
MCFARLAND <sup>5</sup>	<del>1.00</del> 2.00	<del>3.00</del> 5.00	<del>2.40</del> 4.00
TOMBSTONE <sup>5</sup>	<del>1.00</del> 2.00	<del>4.00</del> 5.00	<del>3.20</del> 4.00
TONTO NATURAL BRIDGE	<del>1.00</del> 2.00	<del>4.00</del> 5.00	<del>3.20</del> 4.00
TUBAC PRESIDIO <sup>5</sup>	<del>1.00</del> 2.00	<del>3.00</del> 4.00	<del>2.40</del> 3.00
YUMAQUARTER MASTER DEPOT <sup>5</sup>	<del>1.00</del> 2.00	4.00	<del>3.20</del> 3.00
YUMA TERRITORIAL PRISON <sup>5</sup>	<del>1.00</del> 2.00	<del>4.00</del> 5.00	<del>3.20</del> 4.00

PARK NAME	DAILY ENTRANCE FEES		
	Ages 0-6	Ages 7-13	Ages 14 & up
RIORDAN MANSION <sup>5</sup>	free	<del>2.50</del> 3.00	<del>6.00</del> 7.00
	GROUP FEES		
	Ages 7-13	Ages 14 & up	
	2.00	<del>4.80</del> 6.00	

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ARIZONA STATE PARKS FEE SCHEDULE

EFFECTIVE January 1, 2010

CAMPING

Seasonal & Conditional Rates: 7 days for the cost of 5 days. Individual Parks will designate & post specific dates when rate is valid. Rate is valid year round at Homolovi. Not valid at Roper Lake

2: Camping fees reflect a "Range" dependent upon specific site location and seasonality. Call individual Park facility for current information.

6: For Cabins & Yurts an additional overnight fee for pets will be assessed of \$5.00 per pet per night.

7: Camping by Reservation only. Contact the Park facility directly for availability and details.

PARK NAME	NIGHTLY CAMPING <sup>2</sup>		
	Non-Electric Campsite	Electric Site	Cabana or Boat Site
ALAMO	<del>12.00-13.00-17.00</del>	<del>19-25.00</del> 20.00-30.00	
BUCKSKIN MOUNTAIN		<del>19-25.00</del> 20.00-30.00	19-25.00 20-30.00
BUCKSKIN RIVER ISLAND	14-16.00 -17.00	<del>19-25.00</del> 20.00-30.00	
CATALINA	12-15.00 -17.00	<del>19-25.00</del> 20.00-30.00	
Friday before Memorial Day through the end of Labor Day	10.00	15.00	
CATTAIL COVE		<del>19-25.00</del> 20.00-30.00	10 15 -20.00
DEAD HORSE RANCH	12-15.00-17.00	<del>19-25.00</del> 20.00-30.00	
FOOL HOLLOW	12-15.00-17.00	<del>19-25.00</del> 20.00-35.00	
HOMOLOVI RUINS	10- 13.00	<del>19-25.00</del> 20.00-30.00	
LAKE HAVASU *	<del>14-16.00</del> 15.00-20.00	<del>19-25.00</del> 20.00-35.00	
LOST DUTCHMAN *	12-15.00-17.00	<del>19-25.00</del> 20.00-30.00	
LYMAN LAKE	12-15.00-17.00	<del>19-25.00</del> 20.00-30.00	
PATAGONIA LAKE	12-15.00-17.00	<del>19-30.00</del> 20.00-30.00	15-20.00
PICACHO PEAK <sup>5</sup>	12-15.00-17.00	<del>19-25.00</del> 20.00-30.00	
Friday before Memorial Day through the end of Labor Day	10.00	15.00	
RED ROCK <sup>5</sup>	(educational groups only: \$12.00 /group of 1-6 persons)		
ROPER LAKE	<del>10-12.00</del> 15.00-17.00	<del>19-25.00</del> 20.00-30.00	
SONOITA CREEK NATURAL AREA <sup>7</sup>	11.00 12.00		

\* Electric campsites are under development and are not yet available for use.

PARK NAME	Cabin <sup>6</sup>	Yurt <sup>6</sup>
ALAMO *	<del>50.00 - 75.00</del>	
DEAD HORSE RANCH	50.00 - 75.00	
LYMAN LAKE	50.00 - 75.00	35.00 - 50.00
ROPER LAKE	50.00 - 75.00	

\*Cabins are under development and are not yet available for use.

